



Sample Questions

1. What type of services does your department provide?
2. What drew you to work for your firm? How long have you worked with the firm?
3. What type of culture does your firm have?
4. What does a typical work day look like for you?
5. What do you like about your field?
6. How many hours a week do you typically work? Does your job require you to travel?
7. What do you like/dislike most about your work?
8. What internship positions are you looking to fill in your firm?
9. Do you offer any summer leadership programs? When do they start? How do I apply?
10. What educational background or work experience do you look for when you recruit for intern/full-time/part-time/leadership position?
11. Do your company offered program training? How does your firm train their employees?
12. What are some common pitfalls you have seen students or interns fall into when deciding their career?
13. What positive traits do you see in your interns?
14. What can I do to prepare myself for an interview/career fair?
15. What recommendations do you have for me regarding job search strategy?

Tips:

- **You are encouraged to stick around after the meeting concludes. Make an effort to chat with the firm representatives.**
- Approach the firm reps with a friendly smile and introduce yourself to them. *Thank them for taking the time out of their busy schedule to participate and ask them if they are enjoying themselves.*
- When you talk to a firm rep, the topic doesn't always have to be a formal business talk. *Let them know what you are interested in and get to know them!*
- *If you are new to networking events, they tend to be overwhelming. Remember to **Be yourself!*** Prepare your questions before the event and relax!
- **It's okay if you make mistakes or become nervous!** Networking takes practice and our events are the best place for you to hone your skills.
- Ask for their **business card or contact information** when you finish your conversation!
- Make sure to **FOLLOW-UP!**

Good Luck!
Beta Alpha Psi